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Forecast?

Facts.

Friction!

Fantasy?

Formula!



From a GA Perspective



In today's GA industry alternate title:

'Fractional Fairy Tales'



→ Forecast of FAA funding

• difficult to do

→ Congress controls funding

 tremendous political structural reason to get involved

Funding Proposals

- **→**Business as is
- **→**User Fees
 - variety of proposals
- **→**Trust Fund Off budget
- **→** Firewalls

Funding Proposals

→ (S)he Who Predicts Political Patterns is not Pundit

→(S)he is a Fool

 no one would have predicted that Chairman Shuster would have beaten the HR Leadership



→ Will the Chairman beat the Senate (esp. Budget Chairman Shelby)?

→Stay tuned

→ FAA = BUSINESS

- air traffic...little debate
- flight standards ~
 UNDERWRITERS LABORATORY
- need to be fully integrated

- → Impact of "Less government theme" of past 20+ years
 - NOT = less talented
 - = less action
 - requires tremendous people
- **→** All of Government NOT attracting such people
- → FAA has to get out to keep up

- too many people to keep informed
- new Members
- in new roles
- subtle differences => massive impacts
 - AFSS history
- no consistent strategic point of view

→ Not meant as criticism, Hill involvement/oversight driven by

- Constituents
- Constitution
- Philosophy
- → But, in reality adds to cost of FAA

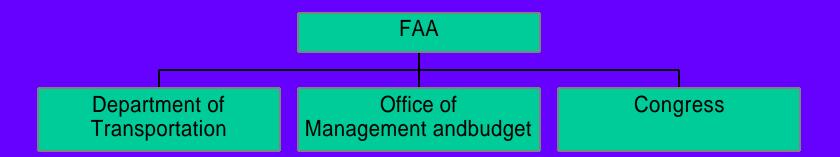
- +FAA = SERVICE
- +USERS PAY TODAY
- → USERS DO NOT PURCHASE
 - no specific order
 - service desired NOT = service paid for
 - result: services' cost > that needed
 - N.B. FAA has had great problems in costing accurately its services

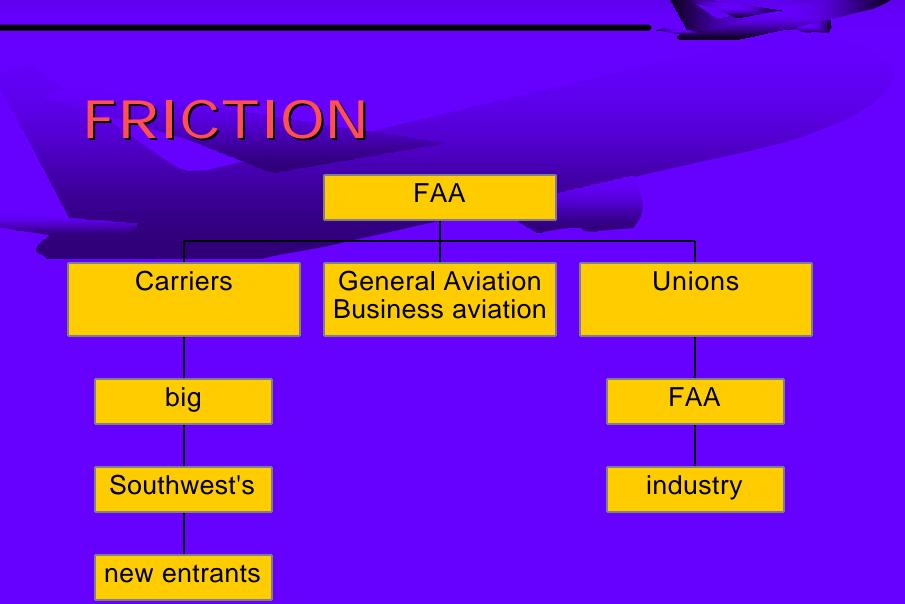


→ If costs are to come into line with consumers real needs

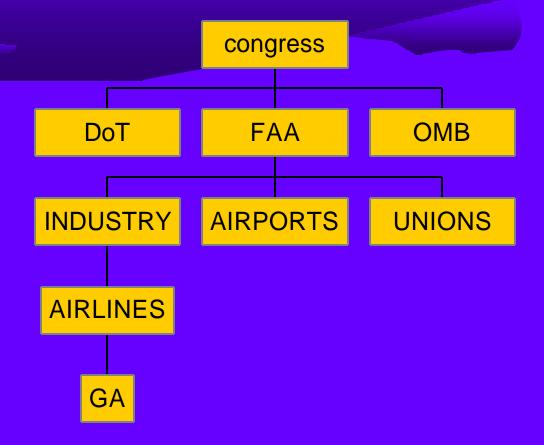
- consumers will have to pay
- consumers (entire industry) will have to articulate the precise nature of the services required

FRICTION





FRICTION



FANTASY

→ From a political standpoint, this is a FANTASY

→ Congress CANNOT give up control

→BUT.....



FANTASY

→ In order to remove Congress, INDUSTRY must pay for 100% of the operations

- any Congressional on-going oversight = control
- it may be possible to fix a permanent formula that pays for the DoD use of the system



- → FAA governed by permanent Board → probably the most difficult aspect to achieving this fantasy is to get industry to agree upon a method of governance
 - perhaps more difficult than getting Congress to relinquish control

→under my fantasy, the cost of operating the FAA would be reduced

MORAL OF THE FRACTIONAL FAIRY TALE



- → Any Level of
 Congressional Control= 100% Control
- →INDUSTRY, if it can figure out the governance issue, will be able to maximize value of the FAA to the users
 - we pay for, but do not purchase, FAA services



→ Without Such a Deal, Industry will be Writing a Blank Check and Will Have No Basis On Which to Measure Performance

FAA FUNDING FORECAST



FAA FUNDING FORECAST

- → 1999 is the "YEAR OF AVIATION"
- **→Industry must be CARPE DIEM**
- → We must define Industry Legislative Goals That Make Service to Users and Costs Congruent

FAA FUNDING FORECAST

→ Congress Will Not Do So on its
Own Initiative

→ Leadership Within Aviation is
Critical to 1999 Being the
TRUE YEAR OF AVIATION

Thank you for your attention